

# Apex Vietnam



**Vietnam's economy is expected to experience significant growth in the coming years. Its stable macroeconomic environment, coupled with the ongoing development of capital markets and asset management, makes it an attractive jurisdiction to conduct business. Apex Vietnam provides our clients with highly-specialized and tailored market entry, corporate services, and accounting services.**

We are committed to providing innovative financial services solutions and deliver the highest quality of professional services to our clients in Vietnam.

We are familiar with the Vietnamese market and have years of experience in serving global and regional clients through our APAC and global offices across over 100 locations.

## Why Apex Vietnam?

- Broadest range of services in the industry covering the full value chain of our clients
- Capability to support all types of financial services firms, investment managers, family offices, corporate entities, and operating companies
- Strong local presence with skilled onboarding support by local and foreign highly qualified staff. Our team is experienced in Vietnam Accounting Standards ("VAS")/ IFRS accounting, tax compliance, market entry and licensing, real asset servicing, private equity, and private credit

## Services

Our experienced team can assist with the following requirements and any client specific requests:

- Support for Vietnam-domiciled and foreign asset managers, corporates, operating companies, and Special Purpose Vehicles ("SPVs") to enter and obtain operating licenses under government regulations
- Ongoing corporate secretarial, regulatory, and tax compliance services
- Corporate and SPV bookkeeping / accounting under VAS and IFRS reconciliations
- Corporate governance reviews / health check audits
- Liaison between investors/members, lawyers, regulators, tax advisors, auditors, and banks
- Construction and review of charter documents and other relevant constitution documents

Our clients have access to the following additional services from our global team:

- Access to global markets and investors
- FX hedging strategies and technologies
- ESG and sustainability services
- Crossborder structuring and transaction support

\*Apex Group has capability to provide services into 50 countries from 42 regulated jurisdictions

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## Reputation

Vietnam is one of the fastest growing economies in the world with government forecasts of over 7% GDP per annum. The country's strong growth will propel it into one of the largest economic centers in the world. Buoyed by its balanced approach of export based manufacturing and internal consumption, the country is positioned to deliver positive economic results for the next 15+ years. Vietnam is truly the rising star of global and Asian economic development.

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## Why Apex Group

We are dedicated to driving positive change in financial services while supporting the growth and ambitions of asset managers, allocators, financial institutions, corporates, and family offices. For over two decades, we have continually disrupted the industry through our investment in innovation and talent. Today, we set the pace in corporate and asset servicing and stand out for our unique single-source solution and unified cross asset-class, and multi-industry platform which supports the entire value chain, harnesses leading innovative technology, and benefits from cross-jurisdictional expertise delivered by a long-standing management team and over 13,000 highly integrated professionals.

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## Regulation

The Department of Investment and Planning reviews and approves investment projects involving foreign direct investment and approves associated commercial/operating licenses (outside of free trade zones).

Free Trade (Industrial) Zones have differing requirements based on location, investment criteria, and expected goods/services.

A few regulatory changes are expected in the coming years. We are monitoring the changes and their impacts for our partners and clients.

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## Scale gives us perspective, gives you reach

**\$3.4trn+**

Assets serviced

**13,000+**

Employees

**20+**

Years in business

**50**

Countries\*



### Apex Vietnam Services Limited Liability Company

Address: 621-3, Level 6, Me Linh Point Tower, 2 Ngo Duc Ke Street, District 1, Ho Chi Minh City, Vietnam

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